

Thank you for the opportunity to be considered for the layperson position on the Oklahoma Real Estate Appraiser Board. I'm excited about the prospect of providing the Board with a perspective that's based on my deep involvement with nearly every aspect of residential real estate. Below is a rundown of that experience, much of which overlaps with work performed by real estate appraisers in Oklahoma. I look forward to being a valuable resource for and asset to the Board.

EDUCATION

Oklahoma State University
Finance • 2006–2010

University of Oklahoma, College of Law
Juris Doctor • 2013

WORK EXPERIENCE

Executive Homes, LLC

President/General Counsel • 2017 - Present

- Manage production homebuilding company specializing in homes ranging from \$400,000 - \$1,000,000+.
- Involved with sales, construction, financing, closing, and warranty of more than 2,000 homes.
- Special focus on developing systems to scale company to different markets throughout Oklahoma.

Executive Homes Realty, LLC

Managing Broker • 2018 - Present

- Founded real estate brokerage to facilitate sales for Executive Homes, LLC.
- Since January 1, 2019, highest grossing real estate agent in Oklahoma with nearly \$1 billion of total sales (\$592,706,718 higher than any other Tulsa area agent as of Dec. 1, 2023).
- More total transactions than any Tulsa area real estate agent since 2019 (2,110 total transactions as of Dec. 1, 2023).

Blue Chip Land Company, LLC

Manager • 2017 - Present

- Oversee transformation of raw land into residential housing developments.
- Design neighborhoods to meet the demand and desires of today's market.
- Work with municipalities, agencies, and contractors to facilitate necessary approvals for neighborhood development.

Presley Living, LLC

Manager • 2017 - Present

- Operate high-end Stillwater housing units for more than 350 students.
- Manage leasing and maintenance to ensure highest quality resident experience.
- Involved with land acquisition and construction of new units, including obtaining required City approvals.

Titus Hills Reynolds Love

Attorney • 2013 - 2017

- Represented wide range of clients with a focus on business litigation.
- Extensive briefing and research experience primarily focused on application of Oklahoma law.

CERTIFICATIONS

Oklahoma Bar Association
OBA 31739

Real Estate Broker
OREC 180542

Mortgage Broker
NMLS 2427637

REFERENCES

Taylor Sokolosky
Executive Homes • 918-978-7656

Noble Sokolosky
Blue Chip Land Co. • 918-636-7313

Schaad Titus
Titus Hills • 918-640-4652