The following data summarizes market share by the line of business as well as depicting the top premium-producing companies for each major category of insurance sold within the State of Oklahoma. This data is used by the Oklahoma Insurance Department in tracking market problems for specific types of coverage.

Tables I and II are overviews of total premiums written by Life Accident & Health (Table I) and Property & Casualty (Table II) carriers.

Tables III, IV and V are overviews of Fraternal (Table III), Title (Table IV) and Health (Table V) carriers.

Tables VI, VII, VIII, IX and X lists the name, specific premium volume, market share percentage and cumulative market share for each of the top ten writers of each line of insurance for Life (Tables VI), Property & Casualty (Table VII), Fraternal (Table VIII), Title (Table IX) and Health (Table X).

Some companies with financial reporting requirements differing from these categories are not listed in the following tables. Specific information for these companies may be found in their individual profiles in the Licensed Companies section of the report.

Table 1. Life, Accident and Health Lines of Business

LINES OF BUSINESS SUMMARY	PREMIUMS WRITTEN
LIFE - ORDINARY	992,638,062
LIFE - CREDIT	15,862,191
LIFE - GROUP	287,598,955
LIFE - INDUSTRIAL	89,749
LIFE - TOTAL PREMIUMS	**1,296,188,957**
DEPOSIT-TYPE CONTRACT FUNDS	$ 225,713,284
OTHER CONSIDERATIONS	353,535,325
TOTAL OTHER NON-TAXABLE ITEMS	**579,248,609**
ANNUITY - ORDINARY	1,613,778,077
ANNUITY - GROUP	259,181,381
ANNUITY - TOTAL PREMIUMS	**1,872,959,458**
A&H - GROUP POLICIES	1,063,288,206
A&H - FEDERAL EMPLOYEES HEALTH BENEFITS PROGRAM	7,276,248
A&H - CREDIT	9,347,865
A&H - COLLECTIVELY RENEWABLE	1,163,545
A&H - MEDICARE TITLE XVIII	432,609,813
A&H - NON-CANCELABLE	33,115,398
A&H - GUARANTEED RENEWABLE	319,388,585
A&H - NON-RENEWABLE FOR STATED REASONS ONLY	12,001,153
A&H - OTHER ACCIDENT ONLY	1,041,630
A&H - ALL OTHER	2,553,409
A&H - TOTAL PREMIUMS	**1,881,785,852**
TOTAL OKLAHOMA PREMIUMS	**5,630,182,876**

Table II. Property and Casualty Lines of Business

LINES OF BUSINESS SUMMARY	PREMIUMS WRITTEN
FIRE	118,377,416
ALLIED LINES	122,045,193
MULTIPLE PERIL CROP	260,291,059
FEDERAL FLOOD	8,288,268
FARMOWNERS MULTIPLE PERIL	121,008,318
HOMEOWNERS MULTIPLE PERIL	1,169,517,594
COMMERCIAL MULTIPLE PERIL (NON-LIABILITY)	282,458,208
COMMERCIAL MULTIPLE PERIL (LIABILITY)	114,855,972
MORTGAGE GUARANTY	47,136,541
OCEAN MARINE	12,266,466
INLAND MARINE	175,418,481
FINANCIAL GUARANTY	165,154
MEDICAL PROFESSIONAL LIABILITY	98,104,823
EARTHQUAKE	7,877,626
GROUP A&H	40,416,714
CREDIT A&H	763,845
COLLECTIVELY RENEWABLE A&H	1,360
NON-CANCELABLE A&H	0
GUARANTEED RENEWABLE A&H	12,036,336
NON-RENEWABLE FOR STATED REASONS ONLY	1,760,442
OTHER ACCIDENT ONLY	77,654
MEDICARE TITLE XVIII	0
ALL OTHER A&H	2,331,115
FEDERAL EMPLOYEES HEALTH BENEFITS PROGRAM	0
WORKERS' COMPENSATION	790,197,235
OTHER LIABILITY (OCCURRENCE)	230,414,523
OTHER LIABILITY (CLAIMS-MADE)	135,131,538
EXCESS WORKERS' COMPENSATION	25,293,966
PRODUCTS LIABILITY	31,452,242
PRIVATE PASSENGER AUTO NO-FAULT (PERSONAL INJURY PROTECTION)	30,349,698
OTHER PRIVATE PASSENGER AUTO LIABILITY	1,124,574,657
COMMERCIAL AUTO NO-FAULT (PERSONAL INJURY PROTECTION)	15,620
OTHER COMMERCIAL AUTO LIABILITY	246,338,153
PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	861,445,868
COMMERCIAL AUTO PHYSICAL DAMAGE	89,635,092
AIRCRAFT (ALL PERILS)	17,205,306
FIDELITY	9,620,440
SURETY	57,952,481
BURGLARY AND THEFT	1,839,513
BOILER AND MACHINERY	16,380,202
CREDIT	17,540,438
WARRANTY	13,841,835
AGGREGATE WRITE-INS FOR OTHER LINES OF BUSINESS	8,566,165
FINANCE CHARGES	38,647,024
TOTAL OKLAHOMA PREMIUMS	**6,341,640,581**

Table III. Fraternal Lines of Business

LINES OF BUSINESS SUMMARY	PREMIUMS WRITTEN
LIFE INSURANCE	30,820,507
ANNUITY CONSIDERATIONS	63,571,507
DEPOSIT-TYPE CONTRACT FUNDS	1,687,305
NON-CANCELABLE - A&H	145,495
GUARANTEED RENEWABLE - A&H	9,413,660
NON-RENEWABLE FOR STATED REASONS ONLY - A&H	35,328
OTHER ACCIDENT ONLY - A&H	20,300
ALL OTHER - A&H	9,386
TOTAL OKLAHOMA PREMIUMS	**105,703,488**

Table IV. Title Lines of Business

LINES OF BUSINESS SUMMARY	PREMIUMS WRITTEN
DIRECT OPERATIONS	$ 2,292,058
NON-AFFILIATED AGENCY OPERATIONS	32,965,767
AFFILIATED AGENCY OPERATIONS	18,884,134
TOTAL OKLAHOMA PREMIUMS	**$ 54,141,959**

Table V. HMO, Non-Profit Organization and Prepaid Dental Lines of Business

LINES OF BUSINESS SUMMARY	PREMIUMS WRITTEN
INDIVIDUAL COMPREHENSIVE	240,319,590
GROUP COMPREHENSIVE	1,553,081,903
TOTAL COMPREHENSIVE PREMIUMS	**$ 1,793,401,493**
MEDICARE SUPPLEMENT	114,268,036
VISION ONLY	30,132,764
DENTAL ONLY	130,629,638
FEDERAL EMPLOYEES HEALTH BENEFIT PLANS	623,398,653
TITLE XVIII - MEDICARE	651,159,905
TITLE XIX - MEDICAID	0
OTHER	148,277,072
LONG TERM CARE	0
TOTAL OKLAHOMA PREMIUMS	**$ 3,491,267,561**

Table VI. Life, Accident & Health Top Ten Companies

FOREIGN AND DOMESTIC LIFE COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
LIFE - ORDINARY					
67091	Northwestern Mut Life Ins Co	WI	56,560,323	5.698%	5.698%
69108	State Farm Life Ins Co	IL	50,533,576	5.091%	10.789%
65935	Massachusetts Mut Life Ins Co	MA	46,885,862	4.723%	15.512%
66915	New York Life Ins Co	NY	43,960,428	4.429%	19.941%
91596	New York Life Ins & Ann Corp	DE	36,861,847	3.714%	23.654%
65676	Lincoln Natl Life Ins Co	IN	35,861,764	3.613%	27.267%
65838	John Hancock Life Ins Co (USA)	MI	33,998,451	3.425%	30.692%
63177	Farmers New World Life Ins Co	WA	26,537,084	2.673%	33.366%
63088	Farm Bureau Life Ins Co	IA	26,233,079	2.643%	36.008%
65919	Primerica Life Ins Co	MA	24,422,432	2.460%	38.469%
	REMAINING COMPANIES		610,783,216	61.531%	100.000%
TOTAL LIFE - ORDINARY PREMIUMS WRITTEN			**992,638,062**	**100.000%**	
LIFE - CREDIT					
70548	Wichita Natl Life Ins Co	OK	3,391,987	21.384%	21.384%**
62626	Cuna Mut Ins Society	IA	2,298,116	14.488%	35.872%**
85677	Life Assur Co Inc	OK	1,904,895	12.009%	47.881%
60518	American Hlth & Life Ins Co	TX	1,672,547	10.544%	58.425%
74365	Southern Pioneer Life Ins Co	AR	1,590,943	10.030%	68.455%
66168	Minnesota Life Ins Co	MN	795,872	5.017%	73.473%
93777	Household Life Ins Co	MI	784,086	4.943%	78.416%
81779	Individual Assur Co Life Hlth & Acc	MO	713,427	4.498%	82.913%
60739	American Natl Ins Co	TX	639,691	4.033%	86.946%
65951	Merit Life Ins Co	IN	575,142	3.626%	90.572%
	REMAINING COMPANIES		1,495,485	9.428%	100.000%
TOTAL LIFE - CREDIT PREMIUMS WRITTEN			**15,862,191**	**100.000%**	
LIFE - GROUP					
65978	Metropolitan Life Ins Co	NY	72,018,180	25.041%	25.041%
68241	Prudential Ins Co Of Amer	NJ	32,518,797	11.307%	36.348%
70815	Hartford Life & Accident Ins Co	CT	18,692,682	6.500%	42.848%
66915	New York Life Ins Co	NY	16,537,024	5.750%	48.598%
64505	Homesteaders Life Co	IA	14,107,399	4.905%	53.503%
66168	Minnesota Life Ins Co	MN	11,498,862	3.998%	57.501%
62235	Unum Life Ins Co Of Amer	ME	10,330,954	3.592%	61.093%
65498	Life Ins Co Of N Amer	PA	9,683,356	3.367%	64.460%
69019	Standard Ins Co	OR	9,291,960	3.231%	67.691%
65676	Lincoln Natl Life Ins Co	IN	8,480,622	2.949%	70.640%
	REMAINING COMPANIES		84,439,119	29.360%	100.000%
TOTAL LIFE - GROUP PREMIUMS WRITTEN			**287,598,955**	**100.000%**	

** Denotes Domestic Companies

Table VI. Life, Accident & Health Top Ten Companies

FOREIGN AND DOMESTIC LIFE COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
LIFE - INDUSTRIAL					
69930	United Ins Co Of Amer	IL	43,564	48.540%	48.540%
66672	American Gen Life & Acc Ins Co	TN	26,032	29.005%	77.545%
70408	Union Security Ins Co	KS	5,396	6.012%	83.557%
60291	American Capitol Ins Co	TX	4,999	5.570%	89.127%
60739	American Natl Ins Co	TX	3,532	3.935%	93.063%
70483	Western & Southern Life Ins Co	OH	1,557	1.735%	94.798%
69485	Security Natl Life Ins Co	UT	1,227	1.367%	96.165%
68357	Reliable Life Ins Co	MO	1,105	1.231%	97.396%
66281	Monumental Life Ins Co	IA	759	0.846%	98.242%
66583	National Guardian Life Ins Co	WI	558	0.622%	98.863%
	REMAINING COMPANIES		1,020	1.137%	100.000%
TOTAL LIFE - INDUSTRIAL PREMIUMS WRITTEN			**89,749**	**100.000%**	
DEPOSIT-TYPE CONTRACT FUNDS					
61271	Principal Life Ins Co	IA	128,465,851	56.916%	56.916%
88072	Hartford Life Ins Co	CT	28,419,577	12.591%	69.507%
60142	TIAA Cref Life Ins Co	NY	18,919,473	8.382%	77.889%
86231	Transamerica Life Ins Co	IA	8,869,870	3.930%	81.818%
61689	Aviva Life & Ann Co	IA	7,294,431	3.232%	85.050%
93629	Prudential Retirement Ins & Ann Co	CT	5,725,997	2.537%	87.587%
67814	Phoenix Life Ins Co	NY	5,377,196	2.382%	89.969%
69345	Teachers Ins & Ann Assoc Of Amer	NY	4,130,174	1.830%	91.799%
60054	Aetna Life Ins Co	CT	2,337,478	1.036%	92.835%
91596	New York Life Ins & Ann Corp	DE	1,757,486	0.779%	93.613%
	REMAINING COMPANIES		14,415,751	6.387%	100.000%
TOTAL DEPOSIT-TYPE CONTRACT FUNDS			**225,713,284**	**100.000%**	
OTHER CONSIDERATIONS					
65838	John Hancock Life Ins Co (USA)	MI	91,618,905	25.915%	25.915%
66869	Nationwide Life Ins Co	OH	86,820,922	24.558%	50.473%
65935	Massachusetts Mut Life Ins Co	MA	44,398,671	12.558%	63.031%
69019	Standard Ins Co	OR	30,468,206	8.618%	71.650%
88072	Hartford Life Ins Co	CT	21,470,330	6.073%	77.723%
67644	Penn Mut Life Ins Co	PA	18,612,675	5.265%	82.987%
88668	Mutual Of Amer Life Ins Co	NY	16,618,710	4.701%	87.688%
65978	Metropolitan Life Ins Co	NY	16,432,085	4.648%	92.336%
66168	Minnesota Life Ins Co	MN	8,934,954	2.527%	94.863%
71153	Hartford Life & Ann Ins Co	CT	5,785,672	1.637%	96.500%
	REMAINING COMPANIES		12,374,195	3.500%	100.000%
TOTAL OTHER CONSIDERATIONS			**353,535,325**	**100.000%**	

** Denotes Domestic Companies

Table VI. Life, Accident & Health Top Ten Companies

FOREIGN AND DOMESTIC LIFE COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
ANNUITY - ORDINARY					
65056	Jackson Natl Life Ins Co	MI	195,626,711	12.122%	12.122%
61050	MetLife Investors USA Ins Co	DE	168,075,064	10.415%	22.537%
79227	Pruco Life Ins Co	AZ	111,744,021	6.924%	29.462%
65676	Lincoln Natl Life Ins Co	IN	101,084,447	6.264%	35.725%
90611	Allianz Life Ins Co Of N Amer	MN	89,773,081	5.563%	41.288%
91596	New York Life Ins & Ann Corp	DE	59,885,090	3.711%	44.999%
61689	Aviva Life & Ann Co	IA	56,550,653	3.504%	48.504%
92738	American Equity Invest Life Ins Co	IA	54,361,246	3.369%	51.872%
62944	AXA Equitable Life Ins Co	NY	51,117,266	3.168%	55.040%
65005	RiverSource Life Ins Co	MN	47,529,198	2.945%	57.985%
	REMAINING COMPANIES		678,031,300	42.015%	100.000%
TOTAL ANNUITY - ORDINARY PREMIUMS WRITTEN			**1,613,778,077**	**100.000%**	
ANNUITY - GROUP					
86509	Ing Life Ins & Ann Co	CT	47,751,744	18.424%	18.424%
69345	Teachers Ins & Ann Assoc Of Amer	NY	41,575,833	16.041%	34.465%
68322	Great W Life & Ann Ins Co	CO	38,203,146	14.740%	49.205%
68241	Prudential Ins Co Of Amer	NJ	21,610,863	8.338%	57.543%
62944	AXA Equitable Life Ins Co	NY	16,578,803	6.397%	63.940%
60895	American United Life Ins Co	IN	15,459,233	5.965%	69.905%
79065	Sun Life Assur Co Of Canada US	DE	10,812,089	4.172%	74.076%
65676	Lincoln Natl Life Ins Co	IN	10,415,984	4.019%	78.095%
66850	National Western Life Ins Co	CO	8,807,024	3.398%	81.493%
62626	Cuna Mut Ins Society	IA	7,288,981	2.812%	84.305%
	REMAINING COMPANIES		40,677,681	15.695%	100.000%
TOTAL ANNUITY - GROUP PREMIUMS WRITTEN			**259,181,381**	**100.000%**	
A&H - GROUP POLICIES					
79413	UnitedHealthcare Ins Co	CT	314,352,193	29.564%	29.564%
60054	Aetna Life Ins Co	CT	185,119,761	17.410%	46.974%
61271	Principal Life Ins Co	IA	62,230,360	5.853%	52.827%
62308	Connecticut Gen Life Ins Co	CT	35,854,816	3.372%	56.199%
60410	American Fidelity Assur Co	OK	30,468,604	2.866%	59.064%**
62286	Golden Rule Ins Co	IN	30,196,050	2.840%	61.904%
65978	Metropolitan Life Ins Co	NY	29,700,562	2.793%	64.698%
69477	Time Ins Co	WI	29,393,687	2.764%	67.462%
70815	Hartford Life & Accident Ins Co	CT	28,013,460	2.635%	70.097%
70785	Pacificare Life & Hlth Ins Co	IN	26,923,537	2.532%	72.629%
	REMAINING COMPANIES		291,035,176	27.371%	100.000%
TOTAL A&H - GROUP PREMIUMS WRITTEN			**1,063,288,206**	**100.000%**	

** Denotes Domestic Companies

Table VI. Life, Accident & Health Top Ten Companies

FOREIGN AND DOMESTIC LIFE COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
A&H - FEDERAL EMPLOYEES HEALTH BENEFITS PROGRAM					
60054	Aetna Life Ins Co	CT	6,987,516	96.032%	96.032%
79413	UnitedHealthcare Ins Co	CT	288,732	3.968%	100.000%
TOTAL A&H - FEDERAL EMPLOYEES HEALTH BENEFITS PREMIUMS			**7,276,248**	**100.000%**	
A&H - CREDIT					
62626	Cuna Mut Ins Society	IA	2,649,658	28.345%	28.345%
70548	Wichita Natl Life Ins Co	OK	1,138,387	12.178%	40.523%**
60518	American Hlth & Life Ins Co	TX	1,062,974	11.371%	51.894%
85677	Life Assur Co Inc	OK	805,360	8.615%	60.510%**
65951	Merit Life Ins Co	IN	713,294	7.631%	68.140%
74365	Southern Pioneer Life Ins Co	AR	645,101	6.901%	75.041%
97691	Life Of The South Ins Co	GA	452,965	4.846%	79.887%
81779	Individual Assur Co Life Hlth & Acc	MO	416,973	4.461%	84.348%
93777	Household Life Ins Co	MI	403,348	4.315%	88.663%
60275	American Bankers Life Assur Co Of FL	FL	277,461	2.968%	91.631%
	REMAINING COMPANIES		782,344	8.369%	100.000%
TOTAL A&H - CREDIT PREMIUMS WRITTEN			**9,347,865**	**100.000%**	
A&H - COLLECTIVELY RENEWABLE					
67784	Philadelphia Amer Life Ins Co	TX	785,748	67.531%	67.531%
66915	New York Life Ins Co	NY	231,993	19.938%	87.469%
71412	Mutual Of Omaha Ins Co	NE	59,696	5.131%	92.600%
64017	Jefferson Natl Life Ins Co	TX	40,555	3.485%	96.085%
71404	Continental Gen Ins Co	OH	5,862	0.504%	96.589%
78743	New Era Life Ins Co	TX	5,834	0.501%	97.090%
62596	Union Fidelity Life Ins Co	KS	5,420	0.466%	97.556%
70319	Washington Natl Ins Co	IN	5,185	0.446%	98.002%
70629	World Ins Co	NE	4,543	0.390%	98.392%
64513	Horace Mann Life Ins Co	IL	3,004	0.258%	98.650%
	REMAINING COMPANIES		15,705	1.350%	100.000%
TOTAL A&H - COLLECTIVELY RENEWABLE PREMIUMS WRITTEN			**1,163,545**	**100.000%**	

** Denotes Domestic Companies

Table VI. Life, Accident & Health Top Ten Companies

FOREIGN AND DOMESTIC LIFE COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
A&H - MEDICARE TITLE XVIII					
73288	Humana Ins Co	WI	231,954,064	53.617%	53.617%
79413	UnitedHealthcare Ins Co	CT	80,531,938	18.615%	72.233%
67660	Pennsylvania Life Ins Co	PA	53,478,127	12.362%	84.595%
60054	Aetna Life Ins Co	CT	23,939,911	5.534%	90.128%
68284	Pyramid Life Ins Co	KS	20,988,396	4.852%	94.980%
90328	First Hlth Life & Hlth Ins Co	TX	11,307,598	2.614%	97.594%
80314	Unicare Life & Hlth Ins Co	IN	3,487,353	0.806%	98.400%
66141	Health Net Life Ins Co	CA	3,165,175	0.732%	99.131%
62308	Connecticut Gen Life Ins Co	CT	2,111,534	0.488%	99.620%
92916	United Amer Ins Co	NE	1,644,212	0.380%	100.000%
	REMAINING COMPANIES		1,505	0.000%	100.000%
TOTAL A&H - MEDICARE TITLE XVIII PREMIUMS WRITTEN			**432,609,813**	**100.000%**	
A&H - NON-CANCELABLE					
67091	Northwestern Mut Life Ins Co	WI	4,804,448	14.508%	14.508%
65935	Massachusetts Mut Life Ins Co	MA	4,613,005	13.930%	28.438%
68195	Provident Life & Accident Ins Co	TN	2,591,482	7.826%	36.264%
62146	Combined Ins Co Of Amer	IL	2,090,842	6.314%	42.578%
65978	Metropolitan Life Ins Co	NY	1,890,571	5.709%	48.287%
71714	Berkshire Life Ins Co of Amer	MA	1,870,422	5.648%	53.935%
97691	Life Of The South Ins Co	GA	1,771,867	5.351%	59.286%
61271	Principal Life Ins Co	IA	1,735,489	5.241%	64.526%
67598	Paul Revere Life Ins Co	MA	1,491,713	4.505%	69.031%
70319	Washington Natl Ins Co	IN	1,432,818	4.327%	73.358%
	REMAINING COMPANIES		8,822,741	26.642%	100.000%
TOTAL A&H - NON-CANCELABLE PREMIUMS WRITTEN			**33,115,398**	**100.000%**	
A&H - GUARANTEED RENEWABLE					
60380	American Family Life Assur Co of Col	NE	57,107,902	17.880%	17.880%
60410	American Fidelity Assur Co	OK	22,494,739	7.043%	24.923%**
69868	United Of Omaha Life Ins Co	NE	22,055,650	6.906%	31.829%
70025	Genworth Life Ins Co	DE	15,917,259	4.984%	36.813%
70319	Washington Natl Ins Co	IN	14,069,587	4.405%	41.218%
61263	Bankers Life & Cas Co	IL	11,747,903	3.678%	44.896%
80578	Physicians Mut Ins Co	NE	10,448,290	3.271%	48.167%
68462	Reserve Natl Ins Co	OK	10,354,096	3.242%	51.409%**
65838	John Hancock Life Ins Co (USA)	MI	8,449,553	2.646%	54.055%
62049	Colonial Life & Accident Ins Co	SC	6,621,226	2.073%	56.128%
	REMAINING COMPANIES		140,122,380	43.872%	100.000%
TOTAL A&H - GUARANTEED RENEWABLE PREMIUMS WRITTEN			**319,388,585**	**100.000%**	

** Denotes Domestic Companies

Table VI. Life, Accident & Health Top Ten Companies

FOREIGN AND DOMESTIC LIFE COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
A&H - NON-RENEWABLE FOR STATED REASONS ONLY					
60054	Aetna Life Ins Co	CT	6,081,654	50.676%	50.676%
73288	Humana Ins Co	WI	2,308,317	19.234%	69.910%
80799	Celtic Ins Co	IL	1,028,845	8.573%	78.483%
80578	Physicians Mut Ins Co	NE	588,706	4.905%	83.388%
61832	Chesapeake Life Ins Co	OK	378,050	3.150%	86.538%**
68462	Reserve Natl Ins Co	OK	303,127	2.526%	89.064%**
70629	World Ins Co	NE	254,565	2.121%	91.185%
71773	American Natl Life Ins Co Of TX	TX	147,776	1.231%	92.416%
71412	Mutual Of Omaha Ins Co	NE	143,241	1.194%	93.610%
69477	Time Ins Co	WI	109,147	0.909%	94.519%
	REMAINING COMPANIES		657,725	5.481%	100.000%
TOTAL A&H - NON-RENEWABLE FOR STATED REASONS ONLY			**12,001,153**	**100.000%**	
A&H - OTHER ACCIDENT ONLY					
71412	Mutual Of Omaha Ins Co	NE	430,332	41.313%	41.313%
61476	Boston Mut Life Ins Co	MA	248,329	23.840%	65.154%
65951	Merit Life Ins Co	IN	193,226	18.550%	83.704%
74799	Leaders Life Ins Co	OK	52,789	5.068%	88.772%**
61883	Central United Life Ins Co	AR	44,311	4.254%	93.026%
65498	Life Ins Co Of N Amer	PA	15,906	1.527%	94.553%
74900	Brokers Natl Life Assur Co	AR	9,086	0.872%	95.425%
86231	Transamerica Life Ins Co	IA	7,292	0.700%	96.125%
67784	Philadelphia Amer Life Ins Co	TX	6,823	0.655%	96.780%
60186	Allstate Life Ins Co	IL	6,361	0.611%	97.391%
	REMAINING COMPANIES		27,175	2.609%	100.000%
TOTAL A&H - OTHER ACCIDENT ONLY PREMIUMS WRITTEN			**1,041,630**	**100.000%**	
A&H - ALL OTHER					
69477	Time Ins Co	WI	540,759	21.178%	21.178%
62286	Golden Rule Ins Co	IN	506,210	19.825%	41.003%
73288	Humana Ins Co	WI	388,023	15.196%	56.199%
70408	Union Security Ins Co	KS	344,292	13.484%	69.683%
71870	Fidelity Security Life Ins Co	MO	230,607	9.031%	78.714%
61271	Principal Life Ins Co	IA	108,202	4.238%	82.952%
65080	John Alden Life Ins Co	WI	98,351	3.852%	86.803%
86231	Transamerica Life Ins Co	IA	52,979	2.075%	88.878%
69930	United Ins Co Of Amer	IL	48,831	1.912%	90.791%
67326	Old Surety Life Ins Co	OK	36,385	1.425%	92.216%**
	REMAINING COMPANIES		198,770	7.784%	100.000%
TOTAL A&H - ALL OTHER PREMIUMS WRITTEN			**2,553,409**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
FIRE					
42978	American Security Ins Co	DE	10,204,077	8.620%	8.620%
25658	Travelers Ind Co	CT	7,420,759	6.269%	14.889%
19445	National Union Fire Ins Co Of Pitts	PA	6,675,983	5.640%	20.528%
23388	Shelter Mut Ins Co	MO	6,182,972	5.223%	25.751%
11185	Foremost Ins Co Grand Rapids MI	MI	6,042,824	5.105%	30.856%
23035	Liberty Mut Fire Ins Co	WI	4,000,482	3.379%	34.235%
21482	Factory Mut Ins Co	RI	3,965,927	3.350%	37.586%
24821	Meritplan Ins Co	CA	3,840,189	3.244%	40.830%
23469	American Modern Home Ins Co	OH	3,702,640	3.128%	43.958%
16535	Zurich Amer Ins Co	NY	3,555,926	3.004%	46.961%
	REMAINING COMPANIES		62,785,637	53.039%	100.000%
TOTAL FIRE PREMIUMS WRITTEN			**118,377,416**	**100.000%**	
ALLIED LINES					
23388	Shelter Mut Ins Co	MO	12,140,573	9.948%	9.948%
25658	Travelers Ind Co	CT	8,188,440	6.709%	16.657%
21563	Oklahoma Farm Bureau Mut Ins Co	OK	7,601,225	6.228%	22.885%**
21482	Factory Mut Ins Co	RI	6,736,976	5.520%	28.405%
25941	United Serv Automobile Assn	TX	4,869,551	3.990%	32.395%
24821	Meritplan Ins Co	CA	3,840,189	3.147%	35.542%
28738	Farmers Mut Fire Ins Co	OK	3,487,862	2.858%	38.400%**
28401	American Natl Prop & Cas Co	MO	3,404,505	2.790%	41.189%
42978	American Security Ins Co	DE	3,168,799	2.596%	43.786%
19445	National Union Fire Ins Co Of Pitts	PA	3,023,059	2.477%	46.263%
	REMAINING COMPANIES		65,584,014	53.737%	100.000%
TOTAL ALLIED LINES PREMIUMS WRITTEN			**122,045,193**	**100.000%**	
MULTIPLE PERIL CROP					
39039	Rural Comm Ins Co	MN	104,984,196	40.333%	40.333%
12548	American Agri Business Ins Co	TX	27,255,317	10.471%	50.804%
25240	NAU Country Ins Co	MN	22,185,069	8.523%	59.328%
10103	American Agricultural Ins Co	IN	20,003,028	7.685%	67.013%
22322	Greenwich Ins Co	DE	19,530,429	7.503%	74.516%
10120	Everest Natl Ins Co	DE	12,814,847	4.923%	79.439%
34312	Producers Agriculture Ins Co	TX	12,187,735	4.682%	84.121%
16691	Great Amer Ins Co	OH	10,844,102	4.166%	88.288%
20699	Ace Prop & Cas Ins Co	PA	9,933,868	3.816%	92.104%
21873	Firemans Fund Ins Co	CA	7,540,984	2.897%	95.001%
	REMAINING COMPANIES		13,011,484	4.999%	100.000%
TOTAL MULTIPLE PERIL CROP PREMIUMS WRITTEN			260,291,059	100.000%	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
FEDERAL FLOOD					
10111	American Bankers Ins Co Of FL	FL	1,392,805	16.805%	16.805%
37478	Hartford Ins Co Of The Midwest	IN	1,273,220	15.362%	32.166%
21628	Farmers Ins Co Inc	KS	1,201,680	14.499%	46.665%
16578	Fidelity Natl Prop & Cas Ins Co	NY	651,091	7.856%	54.520%
19232	Allstate Ins Co	IL	596,380	7.195%	61.716%
18600	USAA Gen Ind Co	TX	575,650	6.945%	68.661%
18058	Philadelphia Ind Ins Co	PA	523,296	6.314%	74.975%
19070	Standard Fire Ins Co	CT	481,696	5.812%	80.787%
14168	Harleysville Mut Ins Co	PA	312,266	3.768%	84.554%
11523	Fidelity Natl Ind Ins Co	TX	304,606	3.675%	88.229%
	REMAINING COMPANIES		975,578	11.771%	100.000%
TOTAL FEDERAL FLOOD PREMIUMS WRITTEN			**8,288,268**	**100.000%**	
FARMOWNERS MULTIPLE PERIL					
21563	Oklahoma Farm Bureau Mut Ins Co	OK	62,563,684	51.702%	51.702%**
41475	American Farmers & Ranchers Mut Ins	OK	23,699,727	19.585%	71.287%**
25143	State Farm Fire & Cas Co	IL	6,604,066	5.458%	76.745%
19194	Farmers Alliance Mut Ins Co	KS	6,490,675	5.364%	82.109%
19615	American Reliable Ins Co	AZ	5,357,886	4.428%	86.536%
19216	Southern Ins Co	TX	2,425,523	2.004%	88.541%
23388	Shelter Mut Ins Co	MO	2,234,563	1.847%	90.387%
25666	Travelers Ind Co Of Amer	CT	1,731,339	1.431%	91.818%
43575	Indemnity Ins Co Of North Amer	PA	1,588,810	1.313%	93.131%
14850	North Star Mut Ins Co	MN	1,261,378	1.042%	94.173%
	REMAINING COMPANIES		7,050,667	5.827%	100.000%
TOTAL FARMOWNERS MULTIPLE PERIL PREMIUMS WRITTEN			**121,008,318**	**100.000%**	
HOMEOWNERS MULTIPLE PERIL					
25143	State Farm Fire & Cas Co	IL	319,979,646	27.360%	27.360%
21628	Farmers Ins Co Inc	KS	176,028,431	15.051%	42.411%
21563	Oklahoma Farm Bureau Mut Ins Co	OK	67,166,795	5.743%	48.154%**
17230	Allstate Prop & Cas Ins Co	IL	40,558,870	3.468%	51.622%
23388	Shelter Mut Ins Co	MO	39,901,109	3.412%	55.034%
25941	United Serv Automobile Assn	TX	37,301,247	3.189%	58.224%
10921	ACA Ins Co	IN	29,804,762	2.548%	60.772%
27998	Travelers Home & Marine Ins Co	CT	27,314,835	2.336%	63.108%
41475	American Farmers & Ranchers Mut Ins	OK	25,573,219	2.187%	65.294%
19232	Allstate Ins Co	IL	24,947,111	2.133%	67.427%**
	REMAINING COMPANIES		380,941,569	32.573%	100.000%
TOTAL HOMEOWNERS MULTIPLE PERIL PREMIUMS WRITTEN			**1,169,517,594**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
COMMERCIAL MULTIPLE PERIL (NON-LIABILITY)					
21628	Farmers Ins Co Inc	KS	17,124,491	6.063%	6.063%
25143	State Farm Fire & Cas Co	IL	15,075,124	5.337%	11.400%
13528	Brotherhood Mut Ins Co	IN	11,734,049	4.154%	15.554%
18767	Church Mut Ins Co	WI	11,076,527	3.921%	19.476%
20281	Federal Ins Co	IN	10,980,462	3.887%	23.363%
29424	Hartford Cas Ins Co	IN	10,965,536	3.882%	27.245%
18058	Philadelphia Ind Ins Co	PA	9,336,287	3.305%	30.551%
25674	Travelers Prop Cas Co Of Amer	CT	8,784,247	3.110%	33.660%
19046	Travelers Cas Ins Co Of Amer	CT	6,711,739	2.376%	36.037%
20303	Great Northern Ins Co	IN	6,513,276	2.306%	38.343%
	REMAINING COMPANIES		174,156,470	61.657%	100.000%
TOTAL COMMERCIAL MULTIPLE PERIL (NON-LIABILITY) PREMIUMS			**282,458,208**	**100.000%**	
COMMERCIAL MULTIPLE PERIL (LIABILITY)					
18058	Philadelphia Ind Ins Co	PA	6,163,368	5.366%	5.366%
20281	Federal Ins Co	IN	5,938,623	5.170%	10.537%
20095	Bituminous Cas Corp	IL	5,886,809	5.125%	15.662%
25143	State Farm Fire & Cas Co	IL	5,718,150	4.979%	20.641%
18333	Peerless Ind Ins Co	IL	4,018,961	3.499%	24.140%
25674	Travelers Prop Cas Co Of Amer	CT	3,576,647	3.114%	27.254%
25623	Phoenix Ins Co	CT	3,308,123	2.880%	30.134%
19046	Travelers Cas Ins Co Of Amer	CT	3,305,197	2.878%	33.012%
20508	Valley Forge Ins Co	PA	2,735,170	2.381%	35.393%
25666	Travelers Ind Co Of Amer	CT	2,647,033	2.305%	37.698%
	REMAINING COMPANIES		71,557,891	62.302%	100.000%
TOTAL COMMERCIAL MULTIPLE PERIL (LIABILITY) PREMIUMS			114,855,972	100.000%	
MORTGAGE GUARANTY					
33790	Radian Guar Inc	PA	9,060,882	19.223%	19.223%
15873	United Guar Residential Ins Co	NC	8,369,698	17.756%	36.979%
29858	Mortgage Guar Ins Corp	WI	7,594,765	16.112%	53.091%
38458	Genworth Mortgage Ins Corp	NC	7,469,626	15.847%	68.938%
28452	Republic Mortgage Ins Co	NC	7,177,775	15.228%	84.166%
27251	PMI Mortgage Ins Co	AZ	4,107,519	8.714%	92.880%
24350	Triad Guar Ins Corp	IL	1,994,073	4.230%	97.110%
40266	CMG Mortgage Ins Co	WI	1,138,340	2.415%	99.525%
13634	Essent Guar Inc	PA	166203	0.353%	99.878%
26999	United Guar Mortgage Ind Co	NC	38,559	0.082%	99.959%
	REMAINING COMPANIES		19,101	0.041%	100.000%
TOTAL MORTGAGE GUARANTY PREMIUMS WRITTEN			**47,136,541**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
OCEAN MARINE					
19445	National Union Fire Ins Co Of Pitts	PA	1,384,398	11.286%	11.286%
11185	Foremost Ins Co Grand Rapids MI	MI	1,370,979	11.177%	22.463%
23043	Liberty Mut Ins Co	MA	1,102,574	8.989%	31.451%
40045	Starnet Ins Co	DE	882,553	7.195%	38.646%
20281	Federal Ins Co	IN	755,221	6.157%	44.803%
38369	Northern Assur Co Of Amer	MA	678,929	5.535%	50.338%
24767	St Paul Fire & Marine Ins Co	CT	532,665	4.342%	54.680%
28932	Markel Amer Ins Co	VA	514,804	4.197%	58.877%
23841	New Hampshire Ins Co	PA	500,442	4.080%	62.957%
21113	United States Fire Ins Co	DE	427,051	3.481%	66.438%
	REMAINING COMPANIES		4,116,850	33.562%	100.000%
TOTAL OCEAN MARINE PREMIUMS WRITTEN			**12,266,466**	**100.000%**	
INLAND MARINE					
20443	Continental Cas Co	IL	18,770,776	10.701%	10.701%
23043	Liberty Mut Ins Co	MA	10,598,461	6.042%	16.742%
22292	Hanover Ins Co	NH	10,525,273	6.000%	22.742%
25143	State Farm Fire & Cas Co	IL	9,370,083	5.342%	28.084%
42978	American Security Ins Co	DE	8,948,408	5.101%	33.185%
16535	Zurich Amer Ins Co	NY	6,248,356	3.562%	36.747%
25674	Travelers Prop Cas Co Of Amer	CT	6,186,168	3.527%	40.274%
22837	AGCS Marine Ins Co	IL	5,312,892	3.029%	43.302%
19682	Hartford Fire In Co	CT	5,247,320	2.991%	46.294%
23418	Mid Continent Cas Co	OH	4,600,303	2.622%	48.916%
	REMAINING COMPANIES		89,610,441	51.084%	100.000%
TOTAL INLAND MARINE PREMIUMS WRITTEN			**175,418,481**	**100.000%**	
FINANCIAL GUARANTY					
18287	Assured Guar Municipal Corp	NY	135,154	81.835%	81.835%
12041	MBIA Ins Corp	NY	30,000	18.165%	100.000%
	REMAINING COMPANIES		0	0.000%	
TOTAL FINANCIAL GUARANTY PREMIUMS WRITTEN			**165,154**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
MEDICAL PROFESSIONAL LIABILITY					
39594	Physicians Liab Ins Co	OK	39,260,897	40.019%	40.019%**
11843	Medical Protective Co	IN	24,560,506	25.035%	65.054%
20443	Continental Cas Co	IL	7,049,102	7.185%	72.240%
33391	ProAssurance Ind Co Inc	AL	6,419,956	6.544%	78.784%
20427	American Cas Co Of Reading PA	PA	2,297,666	2.342%	81.126%
12308	Cimarron Ins Exch RRG	VT	1,757,362	1.791%	82.917%
10801	Fortress Ins Co	IL	1,709,102	1.742%	84.659%
21970	OneBeacon Ins Co	PA	1,579,778	1.610%	86.269%
16624	Darwin Natl Assur Co	DE	1,520,200	1.550%	87.819%
10840	Professional Medical Ins RRG Inc	HI	1,155,873	1.178%	88.997%
	REMAINING COMPANIES		10,794,381	11.003%	100.000%
TOTAL MEDICAL PROFESSIONAL LIABILITY PREMIUMS WRITTEN			**98,104,823**	**100.000%**	
EARTHQUAKE					
25658	Travelers Ind Co	CT	2,586,699	32.836%	32.836%
25143	State Farm Fire & Cas Co	IL	1,244,474	15.798%	48.634%
21628	Farmers Ins Co Inc	KS	731,263	9.283%	57.916%
25674	Travelers Prop Cas Co Of Amer	CT	432,291	5.488%	63.404%
25941	United Serv Automobile Assn	TX	350,346	4.447%	67.851%
19445	National Union Fire Ins Co Of Pitts	PA	311,334	3.952%	71.803%
23035	Liberty Mut Fire Ins Co	WI	271,130	3.442%	75.245%
35300	Allianz Global Risks US Ins Co	CA	210,584	2.673%	77.918%
20303	Great Northern Ins Co	IN	125,221	1.590%	79.508%
24554	XL Ins Amer Inc	DE	120,721	1.532%	81.040%
	REMAINING COMPANIES		1,493,563	18.960%	100.000%
TOTAL EARTHQUAKE PREMIUMS WRITTEN			**7,877,626**	**100.000%**	
GROUP A&H					
25178	State Farm Mut Auto Ins Co	IL	6,009,746	14.869%	14.869%
13935	Federated Mut Ins Co	MN	5,670,937	14.031%	28.901%
22667	Ace Amer Ins Co	PA	5,492,788	13.590%	42.491%
19445	National Union Fire Ins Co Of Pitts	PA	4,915,137	12.161%	54.652%
39217	QBE Ins Corp	PA	4,324,483	10.700%	65.352%
16535	Zurich Amer Ins Co	NY	3,816,701	9.443%	74.795%
19720	American Alt Ins Corp	DE	2,244,724	5.554%	80.349%
38245	BCS Ins Co	OH	2,012,276	4.979%	85.328%
21113	United States Fire Ins Co	DE	1,337,880	3.310%	88.638%
20443	Continental Cas Co	IL	1,253,001	3.100%	91.738%
	REMAINING COMPANIES		3,339,041	8.262%	100.000%
TOTAL GROUP A&H PREMIUMS WRITTEN			**40,416,714**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
CREDIT A&H					
10111	American Bankers Ins Co Of FL	FL	315,348	41.284%	41.284%
25178	State Farm Mut Auto Ins Co	IL	242,560	31.755%	73.039%
34274	Central States Ind Co Of Omaha	NE	96,423	12.623%	85.663%
42978	American Security Ins Co	DE	95,675	12.525%	98.188%
10952	Stonebridge Cas Ins Co	OH	13,839	1.812%	100.000%
TOTAL CREDIT A&H PREMIUMS WRITTEN			**763,845**	**100.000%**	
COLLECTIVELY RENEWABLE A&H					
11991	National Cas Co	WI	1,177	86.544%	86.544%
22063	Government Employees Ins Co	MD	183	13.456%	100.000%
TOTAL COLLECTIVELY RENEWABLE A&H PREMIUMS WRITTEN			**1,360**	**100.000%**	
GUARANTEED RENEWABLE A&H					
25178	State Farm Mut Auto Ins Co	IL	8,896,142	73.911%	73.911%
20443	Continental Cas Co	IL	1,919,587	15.948%	89.859%
35963	AF&L Ins Co	PA	647,941	5.383%	95.242%
19445	National Union Fire Ins Co Of Pitts	PA	570,565	4.740%	99.983%
20796	21st Century Premier Ins Co	PA	992	0.008%	99.991%
11991	National Cas Co	WI	958	0.008%	99.999%
34274	Central States Ind Co Of Omaha	NE	151	0.001%	100.000%
TOTAL GUARANTEED RENEWABLE A&H PREMIUMS WRITTEN			**12,036,336**	**100.000%**	
NON-RENEWABLE FOR STATED REASONS ONLY					
25178	State Farm Mut Auto Ins Co	IL	1,760,424	99.999%	99.999%
20427	American Cas Co Of Reading PA	PA	18	0.001%	100.000%
TOTAL NON-RENEWABLE FOR STATED REASONS ONLY PREMIUMS WRITTEN			**1,760,442**	**100.000%**	
OTHER ACCIDENT ONLY					
18538	Bancinsure Inc	OK	43,159	55.579%	55.579%**
24147	Old Republic Ins Co	PA	23,706	30.528%	86.106%
20281	Federal Ins Co	IN	7,700	9.916%	96.022%
19380	American Home Assur Co	NY	2,600	3.348%	99.370%
11991	National Cas Co	WI	248	0.319%	99.690%
25178	State Farm Mut Auto Ins Co	IL	161	0.207%	99.897%
11711	Access Ins Co	TX	80	0.103%	100.000%
TOTAL OTHER ACCIDENT ONLY PREMIUMS WRITTEN			**77,654**	**44.421%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
ALL OTHER A&H					
38970	Markel Ins Co	IL	1,812,813	77.766%	77.766%
19720	American Alt Ins Corp	DE	244,955	10.508%	88.274%
25178	State Farm Mut Auto Ins Co	IL	216,204	9.275%	97.549%
34274	Central States Ind Co Of Omaha	NE	34,519	1.481%	99.029%
10111	American Bankers Ins Co Of FL	FL	22,624	0.971%	100.000%
TOTAL ALL OTHER A&H PREMIUMS WRITTEN			**2,331,115**	**100.000%**	
WORKERS' COMPENSATION					
36188	CompSource of Oklahoma, Inc	OK	242,622,537	30.704%	30.704%**
23663	National Amer Ins Co	OK	32,347,568	4.094%	34.798%**
23841	New Hampshire Ins Co	PA	23,368,579	2.957%	37.755%
26042	Wausau Underwriters Ins Co	WI	22,974,946	2.907%	40.662%
19429	Insurance Co Of The State Of PA	PA	20,919,879	2.647%	43.310%
29459	Twin City Fire Ins Co Co	IN	20,341,095	2.574%	45.884%
16535	Zurich Amer Ins Co	NY	16,951,310	2.145%	48.029%
23035	Liberty Mut Fire Ins Co	WI	16,241,754	2.055%	50.085%
31895	American Interstate Ins Co	LA	16,074,211	2.034%	52.119%
19410	Commerce & Industry Ins Co	NY	14,029,231	1.775%	53.894%
	REMAINING COMPANIES		364,326,125	46.106%	100.000%
TOTAL WORKERS' COMPENSATION PREMIUMS WRITTEN			**790,197,235**	**100.000%**	
OTHER LIABILITY (OCCURRENCE)					
19445	National Union Fire Ins Co Of Pitts	PA	19,164,762	8.318%	8.318%
23418	Mid Continent Cas Co	OH	17,373,888	7.540%	15.858%
23663	National Amer Ins Co	OK	13,339,921	5.790%	21.647%**
24767	St Paul Fire & Marine Ins Co	CT	10,279,696	4.461%	26.109%
20281	Federal Ins Co	IN	7,249,484	3.146%	29.255%
16535	Zurich Amer Ins Co	NY	6,493,860	2.818%	32.073%
25674	Travelers Prop Cas Co Of Amer	CT	5,468,618	2.373%	34.447%
25143	State Farm Fire & Cas Co	IL	5,423,613	2.354%	36.801%
26247	American Guar & Liab Ins	NY	4,929,152	2.139%	38.940%
25658	Travelers Ind Co	CT	4,242,645	1.841%	40.781%
	REMAINING COMPANIES		136,448,884	59.219%	100.000%
TOTAL OTHER LIABILITY (OCCURRENCE) PREMIUMS WRITTEN			**230,414,523**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
OTHER LIABILITY (CLAIMS-MADE)					
19429	Insurance Co Of The State Of PA	PA	24,988,720	18.492%	18.492%
20281	Federal Ins Co	IN	10,418,803	7.710%	26.202%
12157	Companion Prop & Cas Ins Co	SC	9,591,507	7.098%	33.300%
39411	Oklahoma Attorneys Mut Ins Co	OK	9,194,622	6.804%	40.104%**
20443	Continental Cas Co	IL	7,960,526	5.891%	45.995%
31194	Travelers Cas & Surety Co Of Amer	CT	6,729,720	4.980%	50.975%
19380	American Home Assur Co	NY	6,221,568	4.604%	55.580%
23841	New Hampshire Ins Co	PA	5,967,292	4.416%	59.995%
19445	National Union Fire Ins Co Of Pitts	PA	5,885,508	4.355%	64.351%
18058	Philadelphia Ind Ins Co	PA	3,931,924	2.910%	67.261%
	REMAINING COMPANIES		44,241,348	32.739%	100.000%
TOTAL OTHER LIABILITY (CLAIMS-MADE) PREMIUMS WRITTEN			**135,131,538**	**100.000%**	
EXCESS WORKERS' COMPENSATION					
36188	CompSource of Oklahoma, Inc	OK	11,247,568	44.467%	44.467%**
15105	Safety Natl Cas Corp	MO	4,775,669	18.881%	63.348%
16535	Zurich Amer Ins Co	NY	3,307,068	13.075%	76.423%
16608	New York Marine & Gen Ins Co	NY	1,703,978	6.737%	83.159%
36307	Gray Ins Co	LA	1,495,507	5.913%	89.072%
19445	National Union Fire Ins Co Of Pitts	PA	580,030	2.293%	91.365%
42404	Liberty Ins Corp	IL	493,935	1.953%	93.318%
33600	LM Ins Corp	IL	400,647	1.584%	94.902%
22667	Ace Amer Ins Co	PA	392,755	1.553%	96.454%
18023	Star Ins Co	MI	357,357	1.413%	97.867%
	REMAINING COMPANIES		539,452	2.133%	100.000%
TOTAL EXCESS WORKERS' COMPENSATION PREMIUMS WRITTEN			**25,293,966**	**100.000%**	
PRODUCTS LIABILITY					
23418	Mid Continent Cas Co	OH	5,746,782	18.271%	18.271%
20281	Federal Ins Co	IN	2,866,559	9.114%	27.385%
23663	National Amer Ins Co	OK	2,012,632	6.399%	33.784%**
16535	Zurich Amer Ins Co	NY	1,977,276	6.287%	40.071%
20303	Great Northern Ins Co	IN	1,466,592	4.663%	44.734%
24767	St Paul Fire & Marine Ins Co	CT	1,306,817	4.155%	48.889%
22667	Ace Amer Ins Co	PA	1,044,470	3.321%	52.210%
10657	First Mercury Ins Co	IL	852,217	2.710%	54.919%
26247	American Guar & Liab Ins	NY	789,054	2.509%	57.428%
23426	Oklahoma Surety Co	OH	778,854	2.476%	59.904%
	REMAINING COMPANIES		12,610,989	40.096%	100.000%
TOTAL PRODUCTS LIABILITY PREMIUMS WRITTEN			**31,452,242**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
PRIVATE PASSENGER AUTO NO-FAULT (PERSONAL INJURY PROTECTION)					
41475	American Farmers & Ranchers Mut Ins	OK	21,774,858	71.747%	71.747%**
29718	GHS Prop & Cas Ins Co	OK	4,383,233	14.442%	86.189%**
10537	Casualty Corp Of Amer	OK	4,144,959	13.657%	99.846%**
28681	Union Mut Ins Co	OK	28,851	0.095%	99.941%**
26654	Great Northwest Ins Co	IN	17,356	0.057%	99.999%
28746	Equity Ins Co	TX	1,212	0.004%	100.003%
37915	Essentia Ins Co	MO	338	0.001%	100.004%
12873	Privilege Underwriters Recp Exch	FL	47	0.000%	100.004%
34789	21st Century Centennial Ins Co	PA	-1,156	-0.004%	100.000%
TOTAL PRIVATE PASSENGER AUTO NO-FAULT PREMIUMS WRITTEN			**30,349,698**	**100.000%**	
OTHER PRIVATE PASSENGER AUTO LIABILITY					
25178	State Farm Mut Auto Ins Co	IL	237,285,934	21.100%	21.100%
21628	Farmers Ins Co Inc	KS	159,714,554	14.202%	35.302%
21563	Oklahoma Farm Bureau Mut Ins Co	OK	67,342,465	5.988%	41.291%**
38628	Progressive Northern Ins Co	WI	55,050,229	4.895%	46.186%
23388	Shelter Mut Ins Co	MO	40,638,873	3.614%	49.799%
29688	Allstate Fire & Cas Ins Co	IL	37,263,828	3.314%	53.113%
16322	Progressive Direct Ins Co	OH	33,909,419	3.015%	56.128%
25941	United Serv Automobile Assn	TX	29,596,145	2.632%	58.760%
37770	Western United Ins Co	IN	25,779,055	2.292%	61.052%
35882	Geico Gen Ins Co	MD	22,872,440	2.034%	63.086%
	REMAINING COMPANIES		415,121,715	36.914%	100.000%
TOTAL OTHER PRIVATE PASSENGER AUTO LIABILITY PREMIUMS WRITTEN			**1,124,574,657**	**100.000%**	
COMMERCIAL AUTO NO-FAULT (PERSONAL INJURY PROTECTION)					
26808	Hallmark Specialty Ins Co	OK	5,828	37.311%	37.311%**
11150	Arch Ins Co	MO	4,597	29.430%	66.741%
19917	Liberty Ins Underwriters Inc	IL	3,010	19.270%	86.012%
21172	Vanliner Ins Co	MO	992	6.351%	92.362%
18058	Philadelphia Ind Ins Co	PA	647	4.142%	96.504%
39217	QBE Ins Corp	PA	242	1.549%	98.054%
38318	Starr Ind & Liab Co	TX	175	1.120%	99.174%
38911	Berkley Natl Ins Co	IA	127	0.813%	99.987%
29580	Berkley Regional Ins Co	DE	59	0.378%	100.365%
25054	Hudson Ins Co	DE	48	0.307%	100.672%
	REMAINING COMPANIES		-105	-0.672%	100.000%
TOTAL COMMERCIAL AUTO NO-FAULT PREMIUMS WRITTEN			**15,620**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
OTHER COMMERCIAL AUTO LIABILITY					
38628	Progressive Northern Ins Co	WI	19,213,285	7.800%	7.800%
23663	National Amer Ins Co	OK	12,145,330	4.930%	12.730%**
19445	National Union Fire Ins Co Of Pitts	PA	10,772,791	4.373%	17.103%
16535	Zurich Amer Ins Co	NY	10,263,349	4.166%	21.269%
11371	Great West Cas Co	NE	6,714,267	2.726%	23.995%
20095	Bituminous Cas Corp	IL	6,057,289	2.459%	26.454%
24015	Northland Ins Co	CT	5,799,198	2.354%	28.808%
23418	Mid Continent Cas Co	OH	4,627,261	1.878%	30.687%
22667	Ace Amer Ins Co	PA	4,520,722	1.835%	32.522%
18058	Philadelphia Ind Ins Co	PA	4,466,348	1.813%	34.335%
	REMAINING COMPANIES		161,758,313	65.665%	100.000%
TOTAL OTHER COMMERCIAL AUTO LIABILITY PREMIUMS WRITTEN			**246,338,153**	**100.000%**	
PRIVATE PASSENGER AUTO PHYSICAL DAMAGE					
25178	State Farm Mut Auto Ins Co	IL	190,367,299	22.099%	22.099%
21628	Farmers Ins Co Inc	KS	111,221,776	12.911%	35.010%
21563	Oklahoma Farm Bureau Mut Ins Co	OK	57,363,189	6.659%	41.669%**
29688	Allstate Fire & Cas Ins Co	IL	34,618,827	4.019%	45.687%
38628	Progressive Northern Ins Co	WI	32,682,710	3.794%	49.481%
23388	Shelter Mut Ins Co	MO	30,645,218	3.557%	53.039%
19232	Allstate Ins Co	IL	24,830,892	2.882%	55.921%
25941	United Serv Automobile Assn	TX	24,356,835	2.827%	58.749%
41475	American Farmers & Ranchers Mut Ins	OK	22,304,175	2.589%	61.338%
37770	Western United Ins Co	IN	19,985,843	2.320%	63.658%**
	REMAINING COMPANIES		313,069,104	36.342%	100.000%
TOTAL PRIVATE PASSENGER AUTO PHYSICAL DAMAGE PREMIUMS WRITTEN			**861,445,868**	**100.000%**	
COMMERCIAL AUTO PHYSICAL DAMAGE					
38628	Progressive Northern Ins Co	WI	7,228,937	8.065%	8.065%
22012	Motors Ins Corp	MI	6,713,580	7.490%	15.555%
23663	National Amer Ins Co	OK	4,462,918	4.979%	20.534%**
24015	Northland Ins Co	CT	3,439,180	3.837%	24.371%
16810	American Mercury Ins Co	OK	2,984,293	3.329%	27.700%**
25178	State Farm Mut Auto Ins Co	IL	2,487,438	2.775%	30.475%
11371	Great West Cas Co	NE	2,419,505	2.699%	33.174%
20095	Bituminous Cas Corp	IL	2,393,618	2.670%	35.845%
21571	Ag Security Ins Co	OK	2,204,819	2.460%	38.305%
24813	Balboa Ins Co	CA	2,111,074	2.355%	40.660%**
	REMAINING COMPANIES		53,189,730	59.340%	100.000%
TOTAL COMMERCIAL AUTO PHYSICAL DAMAGE PREMIUMS WRITTEN			**89,635,092**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
AIRCRAFT (ALL PERILS)					
19445	National Union Fire Ins Co Of Pitts	PA	4,232,725	24.601%	24.601%
24147	Old Republic Ins Co	PA	1,743,901	10.136%	34.737%
20281	Federal Ins Co	IN	1,267,033	7.364%	42.101%
19518	Catlin Ins Co	TX	1,220,604	7.094%	49.196%
35300	Allianz Global Risks US Ins Co	CA	946,195	5.499%	54.695%
29599	US Specialty Ins Co	TX	920,905	5.352%	60.048%
19720	American Alt Ins Corp	DE	877,619	5.101%	65.148%
38318	Starr Ind & Liab Co	TX	641,907	3.731%	68.879%
40045	Starnet Ins Co	DE	574,806	3.341%	72.220%
34037	Hallmark Ins Co	AZ	525,573	3.055%	75.275%
	REMAINING COMPANIES		4,254,038	24.725%	100.000%
TOTAL AIRCRAFT PREMIUMS WRITTEN			**17,205,306**	**100.000%**	
FIDELITY					
20281	Federal Ins Co	IN	1,551,314	16.125%	16.125%
31194	Travelers Cas & Surety Co Of Amer	CT	1,063,771	11.057%	27.183%
10847	Cumis Ins Society Inc	IA	921,824	9.582%	36.765%
19445	National Union Fire Ins Co Of Pitts	PA	877,857	9.125%	45.889%
16691	Great Amer Ins Co	OH	792,766	8.240%	54.130%
24791	St Paul Mercury Ins Co	CT	501,711	5.215%	59.345%
13188	Western Surety Co	SD	476,177	4.950%	64.295%
18538	Bancinsure Inc	OK	433,457	4.506%	68.800%**
10120	Everest Natl Ins Co	DE	426,720	4.436%	73.236%
15962	Kansas Bankers Surety Co	KS	276,962	2.879%	76.115%
	REMAINING COMPANIES		2,297,881	23.885%	100.000%
TOTAL FIDELITY PREMIUMS WRITTEN			**9,620,440**	**100.000%**	
SURETY					
39306	Fidelity & Deposit Co Of MD	MD	9,217,095	15.905%	15.905%
31194	Travelers Cas & Surety Co Of Amer	CT	4,902,312	8.459%	24.364%
13188	Western Surety Co	SD	4,688,681	8.091%	32.454%
26310	Granite Re Inc	OK	3,693,261	6.373%	38.827%**
23418	Mid Continent Cas Co	OH	3,049,613	5.262%	44.090%
39969	American Safety Cas Ins Co	OK	2,567,373	4.430%	48.520%**
24074	Ohio Cas Ins Co	OH	2,503,267	4.320%	52.839%
20281	Federal Ins Co	IN	2,476,058	4.273%	57.112%
23043	Liberty Mut Ins Co	MA	2,359,653	4.072%	61.183%
11592	International Fidelity Ins Co	NJ	1,955,500	3.374%	64.558%
	REMAINING COMPANIES		20,539,668	35.442%	100.000%
TOTAL SURETY PREMIUMS WRITTEN			**57,952,481**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
BURGLARY AND THEFT					
31194	Travelers Cas & Surety Co Of Amer	CT	330,172	17.949%	17.949%
23388	Shelter Mut Ins Co	MO	270,766	14.719%	32.668%
20281	Federal Ins Co	IN	269,415	14.646%	47.314%
36625	Old Reliable Cas Co	MO	135,759	7.380%	54.694%
41181	Universal Underwriters Ins Co	KS	112,164	6.097%	60.792%
20303	Great Northern Ins Co	IN	92,954	5.053%	65.845%
29599	US Specialty Ins Co	TX	75,850	4.123%	69.969%
16691	Great Amer Ins Co	OH	75,595	4.110%	74.078%
19445	National Union Fire Ins Co Of Pitts	PA	65,170	3.543%	77.621%
29459	Twin City Fire Ins Co Co	IN	43,733	2.377%	79.998%
	REMAINING COMPANIES		367,935	20.002%	100.000%
TOTAL BURGLARY AND THEFT PREMIUMS WRITTEN			**1,839,513**	**100.000%**	
BOILER AND MACHINERY					
19445	National Union Fire Ins Co Of Pitts	PA	4,650,519	28.391%	28.391%
21482	Factory Mut Ins Co	RI	3,397,800	20.743%	49.134%
25674	Travelers Prop Cas Co Of Amer	CT	1,107,567	6.762%	55.896%
20281	Federal Ins Co	IN	781,408	4.770%	60.666%
20443	Continental Cas Co	IL	571,562	3.489%	64.156%
24554	XL Ins Amer Inc	DE	519,561	3.172%	67.328%
20303	Great Northern Ins Co	IN	513,808	3.137%	70.464%
23035	Liberty Mut Fire Ins Co	WI	508,725	3.106%	73.570%
13528	Brotherhood Mut Ins Co	IN	378,719	2.312%	75.882%
21415	Employers Mut Cas Co	IA	368,180	2.248%	78.130%
	REMAINING COMPANIES		3,582,353	21.870%	100.000%
TOTAL BOILER AND MACHINERY PREMIUMS WRITTEN			**16,380,202**	**100.000%**	
CREDIT					
26344	Great Amer Assur Co	OH	4,651,488	26.519%	26.519%
16691	Great Amer Ins Co	OH	2,751,076	15.684%	42.203%
20516	Euler Hermes Amer Credit Ind Co	MD	1,266,514	7.221%	49.423%
11150	Arch Ins Co	MO	1,221,975	6.967%	56.390%
29980	First Colonial Ins Co	FL	1,137,514	6.485%	62.875%
18538	Bancinsure Inc	OK	1,017,997	5.804%	68.679%**
10111	American Bankers Ins Co Of FL	FL	833,654	4.753%	73.432%
10952	Stonebridge Cas Ins Co	OH	731,630	4.171%	77.603%
26832	Great Amer Alliance Ins Co	OH	568,217	3.239%	80.842%
25422	Atradius Trade Credit Ins Co	MD	538,667	3.071%	83.913%
	REMAINING COMPANIES		2,821,706	16.087%	100.000%
TOTAL CREDIT PREMIUMS WRITTEN			**17,540,438**	**100.000%**	

** Denotes Domestic Companies

Table VII. Property & Casualty Top Ten Companies

FOREIGN AND DOMESTIC PROPERTY & CASUALTY COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
WARRANTY					
29980	First Colonial Ins Co	FL	6,146,369	44.404%	44.404%
41181	Universal Underwriters Ins Co	KS	2,931,789	21.181%	65.585%
16810	American Mercury Ins Co	OK	2,091,756	15.112%	80.697%**
30325	Zale Ind Co	TX	895,226	6.468%	87.164%
40827	Virginia Surety Co Inc	IL	544,089	3.931%	91.095%
16705	Dealers Assur Co	OH	403,885	2.918%	94.013%
39527	Heritage Ind Co	CA	368,378	2.661%	96.674%
11991	National Cas Co	WI	189,478	1.369%	98.043%
10111	American Bankers Ins Co Of FL	FL	100,612	0.727%	98.770%
16691	Great Amer Ins Co	OH	89,429	0.646%	99.416%
	REMAINING COMPANIES		80,824	0.584%	100.000%
TOTAL WARRANTY PREMIUMS WRITTEN			**13,841,835**	**100.000%**	
AGGREGATE WRITE-INS FOR OTHER LINES OF BUSINESS					
23612	Midwest Employers Cas Co	DE	4,487,856	52.390%	52.390%
19631	American Road Ins Co	MI	1,702,501	19.875%	72.265%
36307	Gray Ins Co	LA	1,058,811	12.360%	84.626%
41211	Triton Ins Co	TX	952,836	11.123%	95.749%
26492	Courtesy Ins Co	FL	927,229	10.824%	106.573%
28681	Union Mut Ins Co	OK	761,382	8.888%	115.461%**
26220	Yosemite Ins Co	IN	325,004	3.794%	119.255%
37869	Pre Paid Legal Cas Inc	OK	320,035	3.736%	122.991%**
25712	Esurance Ins Co	WI	180,400	2.106%	125.097%
34274	Central States Ind Co Of Omaha	NE	167,360	1.954%	127.051%
	REMAINING COMPANIES		-2,317,249	-27.051%	100.000%
TOTAL AGGREGATE WRITE-INS			**8,566,165**	**100.000%**	
FINANCE CHARGES					
25178	State Farm Mut Auto Ins Co	IL	3,209,689.00	8.305%	8.305%
38628	Progressive Northern Ins Co	WI	2,935,058.00	7.595%	15.900%
28746	Equity Ins Co	TX	2,659,382.00	6.881%	22.781%
41475	American Farmers & Ranchers Mut Ins	OK	2,554,105.00	6.609%	29.390%**
21563	Oklahoma Farm Bureau Mut Ins Co	OK	2,373,024.00	6.140%	35.530%**
23388	Shelter Mut Ins Co	MO	1,650,218.00	4.270%	39.800%
21628	Farmers Ins Co Inc	KS	1,503,344.00	3.890%	43.690%
25143	State Farm Fire & Cas Co	IL	1,429,105.00	3.698%	47.388%
10216	American Contractors Ind Co	CA	1,078,950.00	2.792%	50.179%
19232	Allstate Ins Co	IL	908,866.00	2.352%	52.531%
	REMAINING COMPANIES		18,345,283	47.469%	100.000%
TOTAL FINANCE CHARGES			**38,647,024**	**100.000%**	

** Denotes Domestic Companies

Table VIII. Fraternal Top Ten Companies

FRATERNAL COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
LIFE INSURANCE					
56014	Thrivent Financial For Lutherans	WI	8,807,818	28.578%	28.578%
57541	Modern Woodmen Of Amer	IL	8,729,996	28.325%	56.903%
57320	Woodmen World Life Ins Soc	NE	5,810,678	18.853%	75.756%
58033	Knights Of Columbus	CT	3,496,932	11.346%	87.102%
58068	Independent Order Of Foresters Us Br	NY	2,885,524	9.362%	96.465%
57657	Royal Neighbors Of Amer	IL	586,385	1.903%	98.367%
58017	Western Fraternal Life Assn	IA	336,489	1.092%	99.459%
57991	Everence Assn Inc	IN	47,346	0.154%	99.613%
57142	Sons Of Norway	MN	31,932	0.104%	99.716%
56383	Order of United Commerical Travelers	OH	22,578	0.073%	99.790%
	REMAINING COMPANIES		64,829	0.210%	100.000%
TOTAL FRATERNAL LIFE PREMIUMS WRITTEN			**30,820,507**	**100.000%**	
ANNUITY CONSIDERATIONS					
57541	Modern Woodmen Of Amer	IL	38,681,432	60.847%	60.847%
56014	Thrivent Financial For Lutherans	WI	18,607,489	29.270%	90.117%
57320	Woodmen World Life Ins Soc	NE	3,186,021	5.012%	95.129%
57657	Royal Neighbors Of Amer	IL	2,853,364	4.488%	99.617%
57088	Degree Of Honor Protective Assn	MN	117,467	0.185%	99.802%
57487	Catholic Order Of Foresters	IL	62,704	0.099%	99.901%
58017	Western Fraternal Life Assn	IA	29,788	0.047%	99.948%
57991	Everence Assn Inc	IN	16,652	0.026%	99.974%
58068	Independent Order Of Foresters Us Br	NY	12,902	0.020%	99.994%
57622	Polish Natl Alliance Us Of Na	IL	3,000	0.005%	99.999%
	REMAINING COMPANIES		688	0.001%	100.000%
TOTAL FRATERNAL ANNUITY CONSIDERATIONS			**63,571,507**	**100.000%**	
DEPOSIT-TYPE CONTRACT FUNDS					
58033	Knights Of Columbus	CT	1,247,841	73.955%	73.955%
57320	Woodmen World Life Ins Soc	NE	282,034	16.715%	90.670%
56014	Thrivent Financial For Lutherans	WI	79,479	4.710%	95.380%
57541	Modern Woodmen Of Amer	IL	44,382	2.630%	98.010%
58068	Independent Order Of Foresters Us Br	NY	25,641	1.520%	99.530%
58017	Western Fraternal Life Assn	IA	3,509	0.208%	99.738%
57487	Catholic Order Of Foresters	IL	3,084	0.183%	99.921%
56170	Womans Life Ins Society	MI	966	0.057%	99.978%
57657	Royal Neighbors Of Amer	IL	369	0.022%	100.000%
TOTAL FRATERNAL DEPOSIT-TYPE CONTRACT FUNDS			1,687,305	100.000%	

** Denotes Domestic Companies

Table VIII. Fraternal Top Ten Companies

FRATERNAL COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
NON-CANCELABLE - A&H					
56014	Thrivent Financial For Lutherans	WI	137,012	0.941695591	94.170%
57320	Woodmen World Life Ins Soc	NE	4,196	2.884%	97.054%
58068	Independent Order Of Foresters Us Br	NY	4,177	2.871%	99.924%
57541	Modern Woodmen Of Amer	IL	110	0.076%	100.000%
TOTAL NON-CANCELABLE - A&H PREMIUMS WRITTEN			**145,495**	**100.000%**	
GUARANTEED RENEWABLE - A&H					
56499	Woodmen World Assur Life Assn	CO	2,314,486	24.586%	24.586%
57657	Royal Neighbors Of Amer	IL	2,147,745	22.815%	47.402%
56014	Thrivent Financial For Lutherans	WI	2,019,021	21.448%	68.849%
57991	Everence Assn Inc	IN	1,634,202	17.360%	86.209%
56383	Order of United Commerical Travelers	OH	952,055	10.114%	96.323%
58033	Knights Of Columbus	CT	187,599	1.993%	98.316%
57320	Woodmen World Life Ins Soc	NE	157,156	1.669%	99.985%
57541	Modern Woodmen Of Amer	IL	1,381	0.015%	100.000%
57487	Catholic Order Of Foresters	IL	15	0.000%	100.000%
TOTAL GUARANTEED RENEWABLE - A&H PREMIUMS WRITTEN			**9,413,660**	**100.000%**	
NON-RENEWABLE FOR STATED REASONS ONLY - A&H					
56014	Thrivent Financial For Lutherans	WI	35,224	99.706%	99.706%
57320	Woodmen World Life Ins Soc	NE	104	0.294%	100.000%
TOTAL NON-RENEWABLE FOR STATED REASONS ONLY - A&H			**35,328**	**100.000%**	
OTHER ACCIDENT ONLY - A&H					
56383	Order of United Commerical Travelers	OH	17,908	88.217%	88.217%
56006	Travelers Protective Assn Of Amer	MO	2,392	11.783%	100.000%
TOTAL OTHER ACCIDENT ONLY - A&H PREMIUMS WRITTEN			**20,300**	**100.000%**	
ALL OTHER - A&H					
58033	Knights Of Columbus	CT	9,020	96.101%	96.101%
58068	Independent Order Of Foresters Us Br	NY	366	3.899%	100.000%
TOTAL ALL OTHER - A&H PREMIUMS WRITTEN			**9,386**	**100.000%**	

** Denotes Domestic Companies

Table IX. Title Top Ten Companies

TITLE COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
DIRECT PREMIUMS					
50814	First Amer Title Ins Co	CA	1,763,261	76.929%	76.929%
50001	American Eagle Title Ins Co	OK	392,470	17.123%	94.052%**
50229	Chicago Title Ins Co	NE	63,311	2.762%	96.814%
51586	Fidelity Natl Title Ins Co	CA	50,462	2.202%	99.016%
50083	Commonwealth Land Title Ins Co	NE	10,684	0.466%	99.482%
50520	Old Republic Natl Title Ins Co	MN	7,005	0.306%	99.788%
50121	Stewart Title Guar Co	TX	3,001	0.131%	99.919%
51632	EnTitle Ins Co	OH	1,864	0.081%	100.000%
TOTAL DIRECT PREMIUMS			**2,292,058**	**100.000%**	
NON-AFFILIATED AGENCY OPERATIONS					
50814	First Amer Title Ins Co	CA	12,135,105	36.811%	36.811%
51586	Fidelity Natl Title Ins Co	CA	4,594,120	13.936%	50.747%
50520	Old Republic Natl Title Ins Co	MN	4,144,935	12.573%	63.321%
51365	American Security Title Ins Co	OK	3,844,906	11.663%	74.984%**
50121	Stewart Title Guar Co	TX	3,259,389	9.887%	84.871%
50229	Chicago Title Ins Co	NE	1,783,284	5.410%	90.281%
51527	First Amer Transportation Title Ins	LA	1,713,561	5.198%	95.479%
50001	American Eagle Title Ins Co	OK	1,077,185	3.268%	98.746%**
50083	Commonwealth Land Title Ins Co	NE	175,834	0.533%	99.280%
51152	WFG Natl Title Ins Co	SC	126,332	0.383%	99.663%
	REMAINING COMPANIES		111,116	0.337%	100.000%
TOTAL NON-AFFILIATED AGENCY OPERATIONS			**32,965,767**	**100.000%**	
AFFILIATED AGENCY OPERATIONS					
50814	First Amer Title Ins Co	CA	5,785,040	30.634%	30.634%
50229	Chicago Title Ins Co	NE	4,212,892	22.309%	52.944%
50121	Stewart Title Guar Co	TX	3,603,320	19.081%	72.025%
51411	American Guar Title Ins Co	OK	2,281,969	12.084%	84.109%**
50001	American Eagle Title Ins Co	OK	1,900,608	10.065%	94.173%**
50520	Old Republic Natl Title Ins Co	MN	475,689	2.519%	96.692%
11450	American Land & Aircraft Title Co	OK	397,759	2.106%	98.799%**
50083	Commonwealth Land Title Ins Co	NE	123,394	0.653%	99.452%
51586	Fidelity Natl Title Ins Co	CA	103,463	0.548%	100.000%
TOTAL AFFILIATED AGENCY OPERATIONS			18,884,134	100.000%	

** Denotes Domestic Companies

Table X. Health Top Ten Companies

FOREIGN AND DOMESTIC HEALTH COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
HEALTH - INDIVIDUAL COMPREHENSIVE					
70670	Health Care Serv Corp A Mut Legal Re	IL	168,195,239	69.988%	69.988%
11709	Todays Options of OK Inc	OK	62,188,625	25.877%	95.866%**
81973	Coventry Hlth & Life Ins Co	DE	8,628,220	3.590%	99.456%
89008	Communitycare Life & Hlth Ins Co	OK	990,529	0.412%	99.868%**
95109	Aetna Hlth Inc PA Corp	PA	211,868	0.088%	99.956%
96903	UnitedHeathcare of OK Inc	OK	67,307	0.028%	99.984%**
11814	GHS HMO Inc dba BlueLincs HMO	OK	37,802	0.016%	100.000%**
TOTAL HEALTH - INDIVIDUAL COMPREHENSIVE PREMIUMS WRITTEN			**240,319,590**	**100.000%**	
HEALTH - GROUP COMPREHENSIVE					
70670	Health Care Serv Corp A Mut Legal Re	IL	829,952,964	53.439%	53.439%
11691	CommunityCare HMO Inc	OK	310,238,964	19.976%	73.415%**
96903	UnitedHeathcare of OK Inc	OK	135,462,853	8.722%	82.137%**
89008	Communitycare Life & Hlth Ins Co	OK	69,518,044	4.476%	86.613%**
95109	Aetna Hlth Inc PA Corp	PA	67,988,216	4.378%	90.991%
81973	Coventry Hlth & Life Ins Co	DE	65,607,835	4.224%	95.215%
11814	GHS HMO Inc dba BlueLincs HMO	OK	41,577,168	2.677%	97.892%**
13667	Globalhealth Inc	OK	32,720,454	2.107%	99.999%**
84506	Pacificare Life Assur Co	CO	15,405	0.001%	100.000%
TOTAL HEALTH - GROUP COMPREHENSIVE PREMIUMS WRITTEN			**1,553,081,903**	**100.000%**	
HEALTH - MEDICARE SUPPLEMENT					
70670	Health Care Serv Corp A Mut Legal Re	IL	111,898,202	97.926%	97.926%
77399	Sterling Life Ins Co	IL	1,675,530	1.466%	99.392%
89008	Communitycare Life & Hlth Ins Co	OK	680,664	0.596%	99.988%**
84506	Pacificare Life Assur Co	CO	13,640	0.012%	100.000%
TOTAL HEALTH - MEDICARE SUPPLEMENT PREMIUMS WRITTEN			**114,268,036**	**100.000%**	
HEALTH - VISION ONLY					
47097	Vision Serv Plan Inc OK	OK	30,132,764	100.000%	100.000%**
TOTAL HEALTH - VISION ONLY PREMIUMS WRITTEN			**30,132,764**	**100.000%**	

** Denotes Domestic Companies

Table X. Health Top Ten Companies

FOREIGN AND DOMESTIC HEALTH COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
HEALTH - DENTAL ONLY					
53937	Delta Dental Plan of OK	OK	92,112,246	70.514%	70.514%
70670	Health Care Serv Corp A Mut Legal Re	IL	32,994,323	25.258%	95.772%
11953	Sterling Dental Serv LLC	OK	1,759,733	1.347%	97.119%
13208	Pre Paid Dental Serv Inc	OK	1,089,547	0.834%	97.953%
11254	Great Cornerstone Life & Hlth Ins Co	OK	992,247	0.760%	98.713%
73474	Dentegra Ins Co	DE	891,705	0.683%	99.395%
61700	Renaissance Life & Hlth Ins Co of Am	IN	307,512	0.235%	99.631%
85766	United Concordia Ins Co	AZ	295,367	0.226%	99.857%
60250	AmFirst Ins Co	OK	98,763	0.076%	99.932%
81973	Coventry Hlth & Life Ins Co	DE	88,195	0.068%	100.000%
TOTAL HEALTH - DENTAL ONLY PREMIUMS WRITTEN			**130,629,638**	**100.000%**	
HEALTH - FEDERAL EMPLOYEES HEALTH BENEFIT PROGRAM					
70670	Health Care Serv Corp A Mut Legal Re	IL	619,167,973	99.321%	99.321%
11709	Todays Options of OK Inc	OK	4,230,680	0.679%	100.000%**
TOTAL HEALTH - FED. EMPLOYEES HEALTH PREMIUMS WRITTEN			623,398,653	100.000%	
HEALTH - MEDICARE TITLE XVIII					
96903	UnitedHeathcare of OK Inc	OK	265,453,082	40.766%	40.766%**
11691	CommunityCare HMO Inc	OK	264,269,780	40.584%	81.351%**
11709	Todays Options of OK Inc	OK	68,038,558	10.449%	91.799%**
77399	Sterling Life Ins Co	IL	36,657,155	5.630%	97.429%
12282	Arkansas Comm Care Inc	AR	11,746,933	1.804%	99.233%
12284	SelectCare of Ok Inc	OK	3,009,042	0.462%	99.695%**
95109	Aetna Hlth Inc PA Corp	PA	1,837,217	0.282%	99.977%
78611	HCSC Ins Serv Co	IL	78,509	0.012%	99.989%
81973	Coventry Hlth & Life Ins Co	DE	69,629	0.011%	100.000%
TOTAL HEALTH - MEDICARE TITLE XVIII PREMIUMS WRITTEN			651,159,905	100.000%	

** Denotes Domestic Companies

Table X. Health Top Ten Companies

FOREIGN AND DOMESTIC HEALTH COMPANIES MARKET SHARE OF BUSINESS IN 2011 TOP TEN COMPANIES			DIRECT PREMIUMS WRITTEN	MARKET SHARE %	CUMULATIVE MARKET SHARE %
HEALTH - OTHER					
78611	HCSC Ins Serv Co	IL	48,236,688	32.531%	32.531%
70670	Health Care Serv Corp A Mut Legal Re	IL	23,690,127	15.977%	48.508%
63444	Accendo Ins Co	UT	22,800,826	15.377%	63.886%
63762	Medco Containment Life Ins Co	PA	15,902,292	10.725%	74.610%
12902	Healthspring Life & Hlth Ins Co Inc	TX	15,057,762	10.155%	84.765%
10155	Wellcare Prescription Ins Inc	FL	8,259,033	5.570%	90.335%
12575	SilverScript Ins Co	TN	6,789,619	4.579%	94.914%
12784	Bravo Hlth Ins Co Inc	DE	3,082,441	2.079%	96.993%
81973	Coventry Hlth & Life Ins Co	DE	1,809,236	1.220%	98.213%
77399	Sterling Life Ins Co	IL	783,840	0.529%	98.742%
	REMAINING COMPANIES		1,865,208		
TOTAL HEALTH - OTHER PREMIUMS WRITTEN			148,277,072	100.000%	

** Denotes Domestic Companies